

Call for immediate information

Office hours 9.00 - 18.00 cet

+49 / 69 / 6 66 70 70

Frankfurt (Germany)



Excellent opportunity for a multilingual, high level individual as

Sales Manager

Scientific Databases

*Join a large Multinational Media Group and Develop the Iberian Market
Sell Scientific Information with Focus on Universities, Libraries and Research Centres.*

Do you have an excellent university qualification, e.g. in natural sciences such as chemistry, biology or medicine? Or in a field related to online publishing or electronic information management? Are you enthusiastic and persuasive? Have you also been successful in a commercial company, as a sales manager with responsibility for budgets, targets and results? Are you a good communicator also fluent in English? And would you now like to tackle a pioneering assignment with excellent prospects? - If so, then read on:

As one of the established market leaders for scientific publishing we are a globally active media group. Our very renowned scientific journals have been made available on powerful database platforms to support and improve the work of the scientist in fields such as chemistry, biology, medicine and engineering. We believe that countries are increasing their investments in education and research as a way to a better future for all. Therefore we are now seeking a manager who is capable to manage this market development in Spain, Portugal and Italy.

You will initially familiarise yourself with our products and the international team during an intensive introduction period in the Netherlands. Then you will be responsible for further expanding the market in your territory. You will focus your activities on key accounts and on strategic customers such as universities and research foundations. Our headquarters from which you will receive product and marketing support are in Amsterdam. You will travel frequently and preferably, you should be conveniently based e.g. in Barcelona or Madrid. We offer you work conditions and future career prospects of a large and multinational high tech company.

Is this your challenge?

If so, please email your resume to our consultant

Mr. Luc De Causmaecker at: dc@dr-weber-partner.de.

You can of course also call him Tel.: +49 69 666 707 0, Ref. DC1586.

He will answer your preliminary questions and inform you on the further procedure.